

Regarding the PoloCorp application on Guelph Avenue in Hespeler, please accept my comments below as input to the July 13/21 council meeting.

My wife and I currently live in the subdivision known as Mill Pond in Hespeler, which is directly adjacent to the proposed area of 171 Guelph Avenue.

We have lived at 103 Porter crescent for just over 11 years and sincerely want to remain in the area as we attempt to downsize our home.

First of all I must say that I have had conversations with PoloCorp and found them to be a very approachable and forthright family owned business. I have done some research into their building history as before retirement as an international Vice President 9 years ago, after 30 plus years working in the construction industry and feel that I have an above average knowledge of construction including dealing with various councils regarding site construction. PoloCorp's reputation and history of performance is strong in our opinion.

My wife and I are very keen on building on this potential site and have considered the density of the development as a positive investment in the community and a compliment to recent condominium construction in the area and proposals for further condominium development on Queen street. Additionally, a development such as this proposal will have a positive impact on businesses on Queen street, as well as of course adding to the land and services tax contribution to the Town of Cambridge.

We trust that this letter is received as intended by Council, as our positive support to grant the proposed construction.

Kind Regards

Dennis & Margie Beamish