



# Arenavation 25

ARENA INNOVATION, RENOVATION AND REJUVENATION

Nov 7, 2024 City Of Cambridge Budget Meeting

# Introduction



Ms. Mayor, Council members, and fellow citizens, thank you for the opportunity to make this presentation. My name is Gordon Miller, president of Cambridge Tennis Club. This presentation is an application to work with the city to bring an indoor tennis facility to Cambridge taxpayers .

I am honored to introduce you to my VPTC and HTC colleagues Arunas Mcikunas and Harry Greenan.



## This proposal will:

- Save the city thousands of dollars every year on hydro and ice maintenance
- Require minimal city input to implement
- Be funded wholly by non-city sources
- Boost city profile as a leader in innovation
- Support tennis as the no.1 health benefit sport for seniors

# Background



In 2023, the city hinted at the decommissioning of 3 city hockey arenas – to centralize hockey resources and activities in the two large ice centres in Cambridge.





# WHY an Indoor Tennis Facility?

- None of the Cambridge clubs (1800 players) can be bubbled
- There have been no indoor courts in Cambridge for 20 years. Before that, 300 Cambridge juniors won tennis scholarships to US colleges. See Cambridge Sports Hall of Fame. **None since.**
- Tennis Canada has the [covered court initiative](#), which includes a **\$200,000 subsidy** to municipalities creating indoor tennis facilities.



# Guelph Model

- ▶ Royal City Tennis Club, with 6 bubbled courts, is the **only** area indoor facility available
- ▶ Filled continuously in winter
- ▶ Runs at a 98% booking rate from October through April
- ▶ Operates 7 days a week from 8 am to 10pm.





# Area Tennis Clubs

CLUB	SURFACE	MEMBERS
Waterloo Tennis Club	<b>6 Hardcourts, Indoor</b> 6 Clay courts, Outdoor	700 (500 wait list)
Graystone Athletic Club	5 Indoor, 2 Outdoor, Hardcourts	Currently closed
Westmount Tennis Club	4 Clay courts, Outdoor	NA – part of golf club
Cutten Fields Tennis Club	4 Clay courts, Indoor	NA – part of golf club
Royal City Tennis Club	<b>6 Hardcourts, Indoor</b>	NA – pay per play
GSM Tennis Club	3 Hardcourts, Indoor	Currently closed
Victoria Park Tennis Club	5 Hardcourts, Outdoor	650
Cambridge Tennis Club	4 Clay courts, Outdoor	260
Hespeler Tennis Club	3 Hardcourts, Outdoor	350

# Conversion Plan - Summary



1. Remove plexiglass and ice border wall
2. Remove spectator seating
3. Remove Utility room
4. Level the cleared floor
5. Install 4 tennis courts
6. Decorate the 4 Walls





# 1. Remove plexiglass and wall



## 2. Remove spectator seating





# 3. Remove utility room



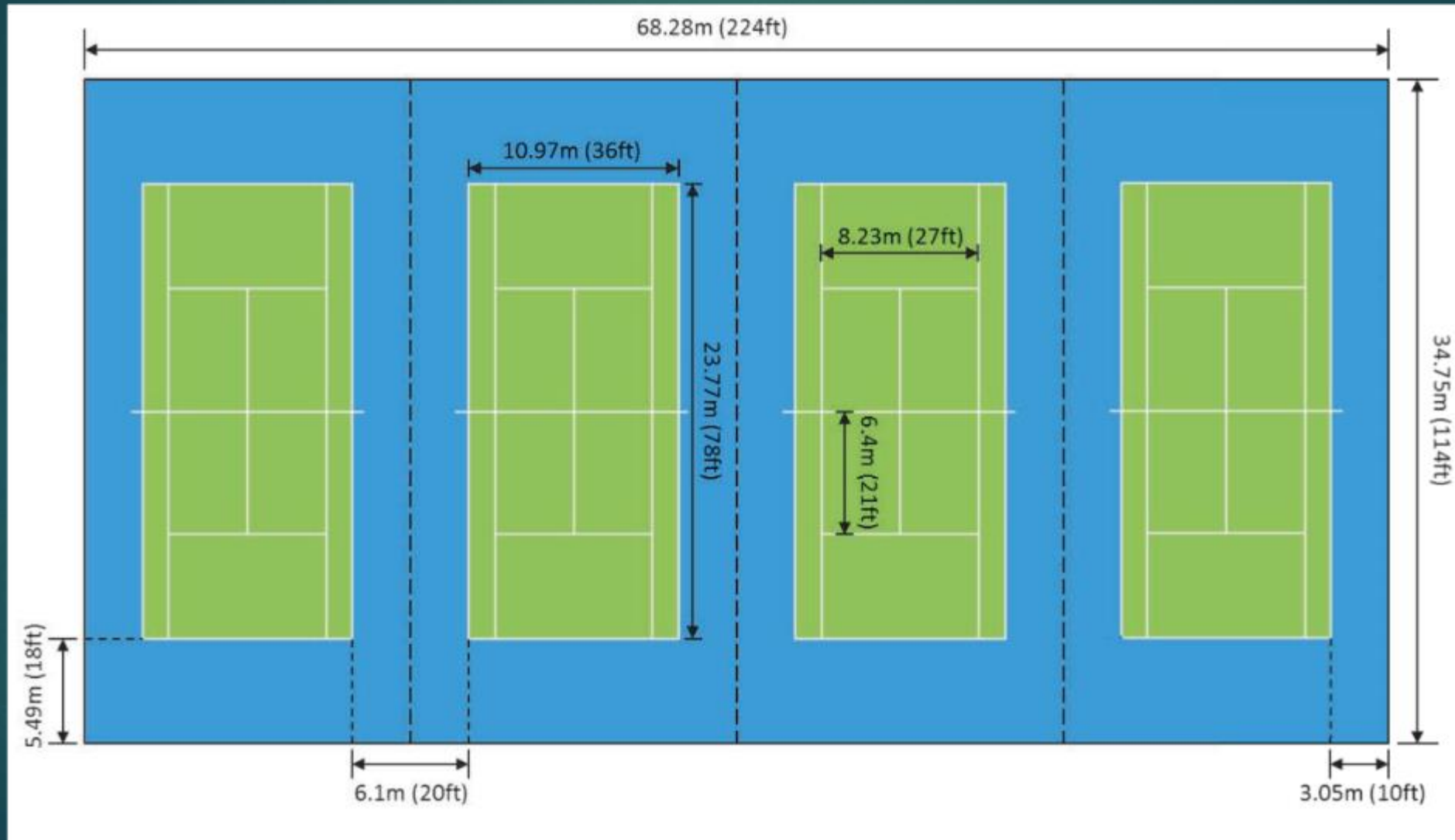
ZAMBONI SHED

## 4. Level the cleared floor





# 5. Install Four Tennis Courts





## 6. Decorate the walls



Hang padded drapes on four walls.

# Reuse Lighting and Heating



# Conversion Plan - Details

Step	Time	Cost	Description
1. Remove plexiglass and wall base around ice pad area.	2 days	\$15K	Dismantle and remove ~ 450' of plexiglass, wooden walls, and retaining feet.
2. Remove spectator seating	2 days	\$10K	Dismantle bleachers and guardrails. Dispose of parts.
3. Remove Utility room	2 day	\$10K	Unhook electrical connections. Demolish brick walls and dispose of debris.
4. Level the floor	4 days	\$15K	Tennis court installer fills floor holes left from ice border wall footings and makes sure surface is smooth and level.
5. Install 4 tennis courts	2 weeks	\$125K	<ol style="list-style-type: none"><li>1. Apply acrylic base to entire floor.</li><li>2. Measure and mark lines for 4 courts</li><li>3. Install net posts and nets</li><li>4. Install fish nets between courts.</li></ol>
6. Decorate 4 walls	4 days	\$25K	Hang blue vinyl drape-sheets that cushion players/balls hitting perimeter walls
<b>Total</b>	<b>16 days</b>	<b>\$200K</b>	

# Requests of City of Cambridge



Authorization to conduct an engineering assessment

# WHAT About Sustainability?



What is needed to run a successful facility?

- An OTA-affiliated, non-for-profit tennis club
- Attractive membership/court fees
- Quality grassroots tennis development
- High-performance junior tennis programs
- Summer weekend OTA tournaments





# Annual Revenues

Revenues minus expenses from memberships, court fees, and tennis camps to be returned to city clubs, administered by [TennisCambridge](#).

Revenue details available upon request.



# Ongoing Operating Expenses

- ▶ Hydro (lighting, heating)
- ▶ Club Insurance (OTA)
- ▶ Tennis Pro Retainer
- ▶ Miscellaneous (telephone, bank, online costs)

Expense details available upon request.



# WHERE is the arena?



# Thank you.



What should be our next steps?

Tel. 519-221-0817

Email

[info@tennicambridge.ca](mailto:info@tennicambridge.ca)

Or

[president@cambridgetennisclub.ca](mailto:president@cambridgetennisclub.ca)

Visit [www.tenniscambridge.ca](http://www.tenniscambridge.ca)